

s.p.a.

TOD'S

TOD'S GROUP

A GLOBAL LUXURY PLAYER

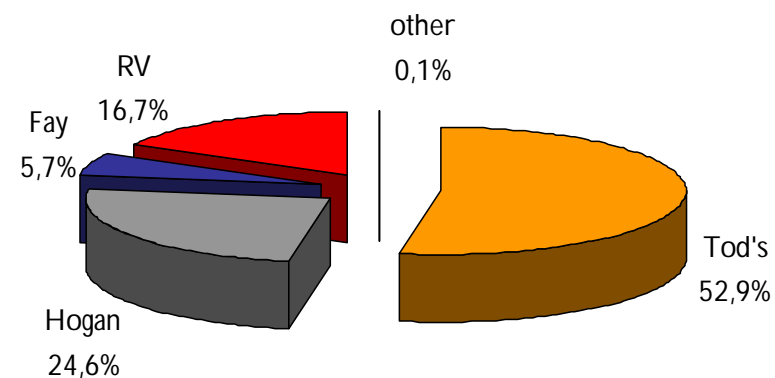
Q1 2018 CONSOLIDATED SALES RESULTS

CONSOLIDATED TURNOVER BY BRAND

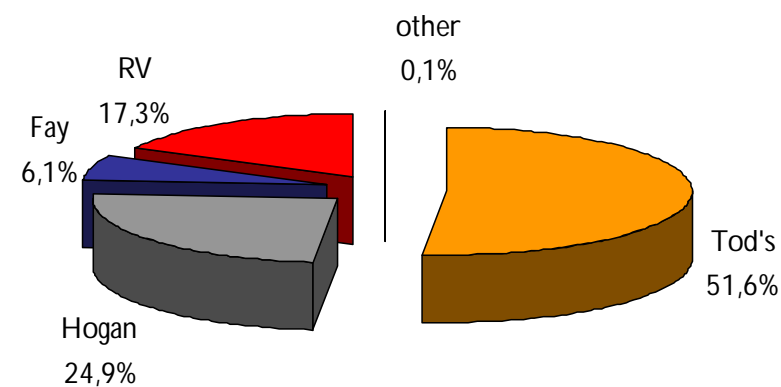
Q1 2018 – Q1 2017 SALES GROWTH

	Reported rates	Constant rates
Tod's	-2,8%	+1,3%
Hogan	-6,1%	-5,2%
Roger Vivier	-8,7%	-2,8%
Fay	-12,2%	-12,0%
TOTAL	-5,2%	-1,8%

Q1 2018 CONSOLIDATED SALES



Q1 2017 CONSOLIDATED SALES

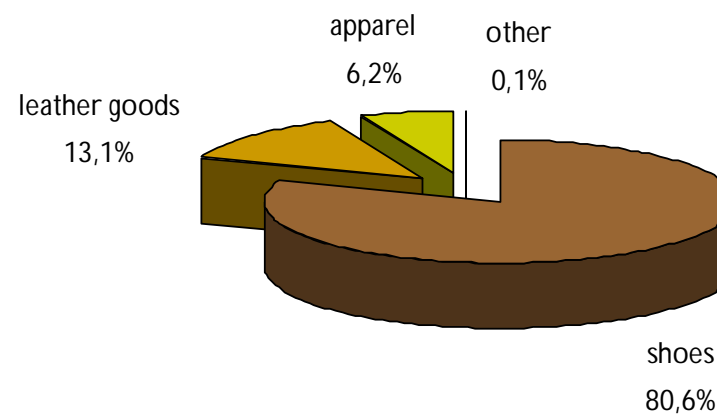


CONSOLIDATED TURNOVER BY PRODUCT

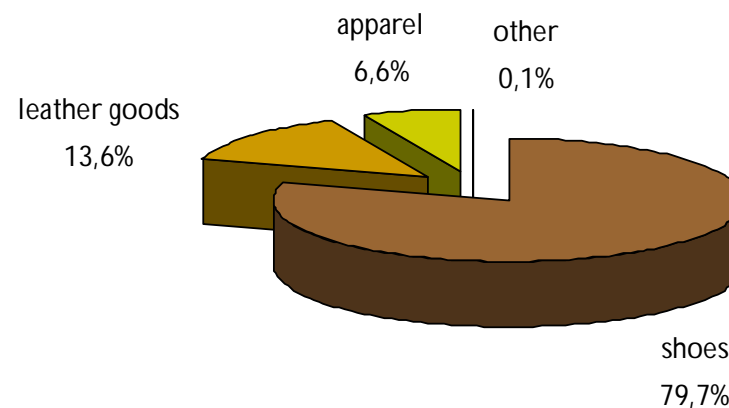
Q1 2018 – Q1 2017 SALES GROWTH

	Reported rates	Constant rates
Shoes	-4,2%	-0,9%
Leather Goods & accessories	-8,5%	-3,8%
Apparel	-10,2%	-9,6%
TOTAL	-5,2%	-1,8%

Q1 2018 CONSOLIDATED SALES



Q1 2017 CONSOLIDATED SALES

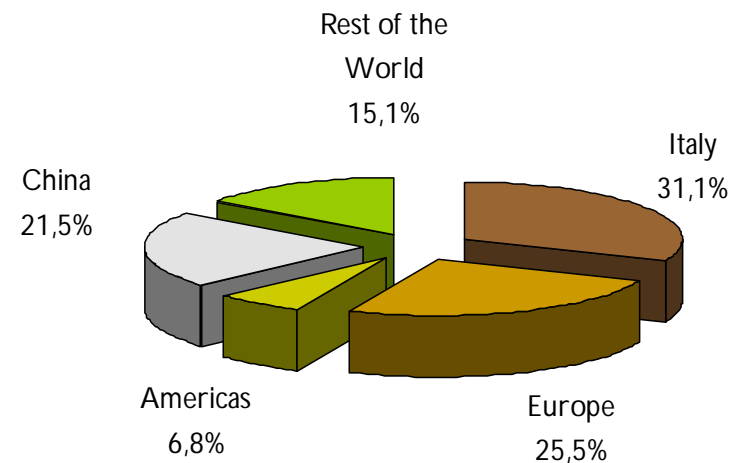


CONSOLIDATED TURNOVER BY REGION

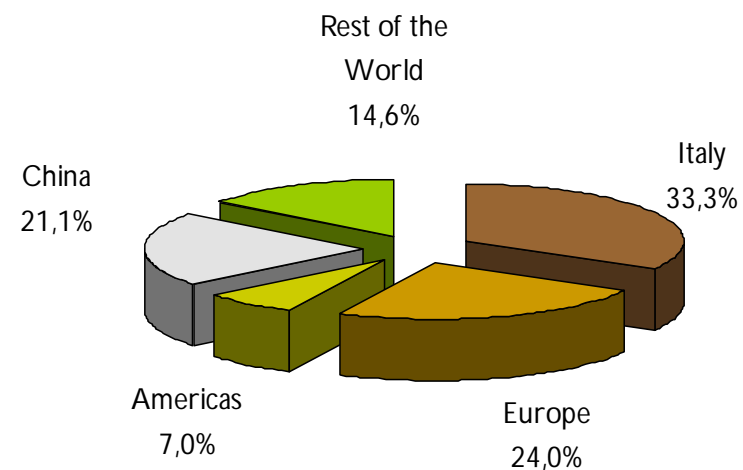
Q1 2018 – Q1 2017 SALES GROWTH

	Reported rates	Constant rates
Italy	-11,6%	-11,6%
Rest of Europe	+0,5%	+1,9%
Americas	-8,5%	+2,3%
Greater China	-3,2%	+4,4%
Rest of world	-1,4%	+3,3%
TOTAL	-5,2%	-1,8%

Q1 2018 CONSOLIDATED SALES



Q1 2017 CONSOLIDATED SALES

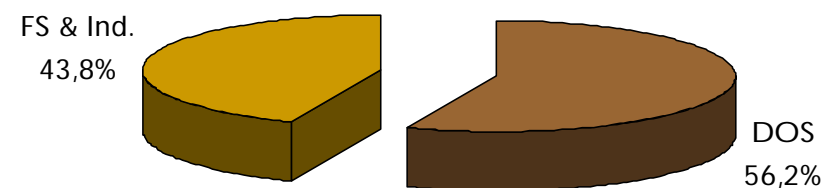


CONSOLIDATED TURNOVER BY CHANNEL

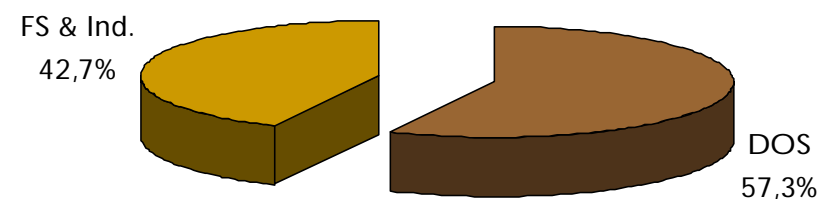
Q1 2018 – Q1 2017 SALES GROWTH

	Reported rates	Constant rates
DOS	-7,1%	-2,0%
Franchise & Independent	-2,6%	-1,6%
TOTAL	-5,2%	-1,8%

Q1 2018 CONSOLIDATED SALES

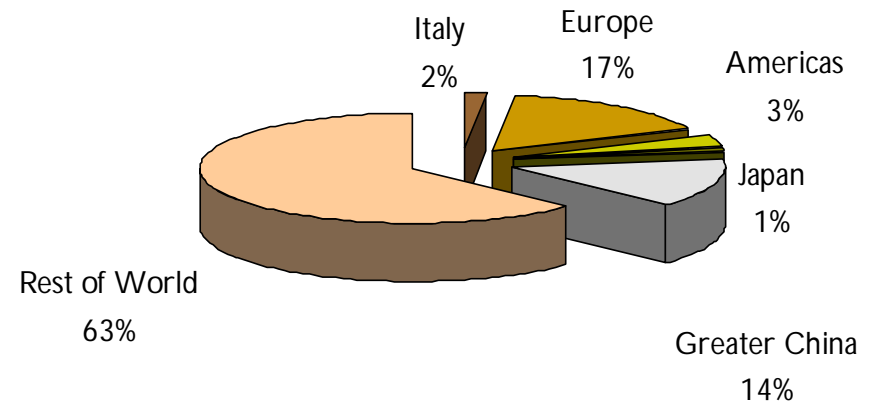
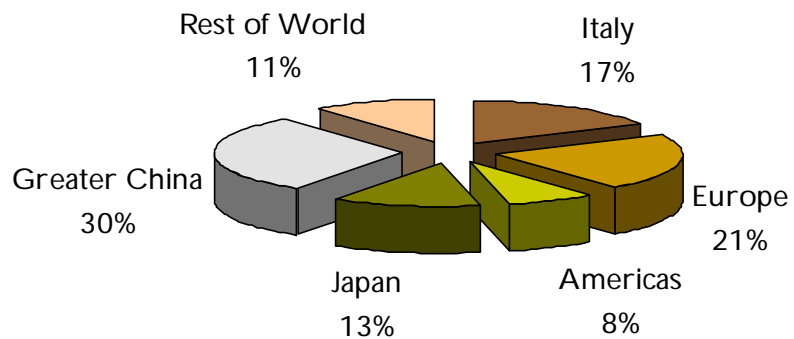
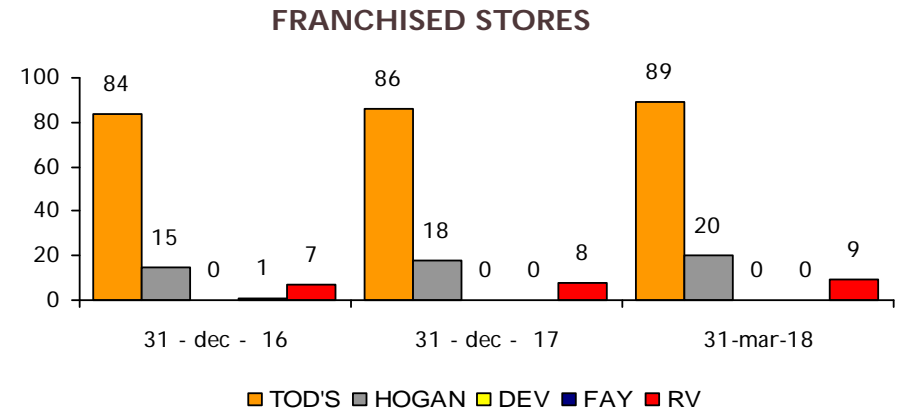
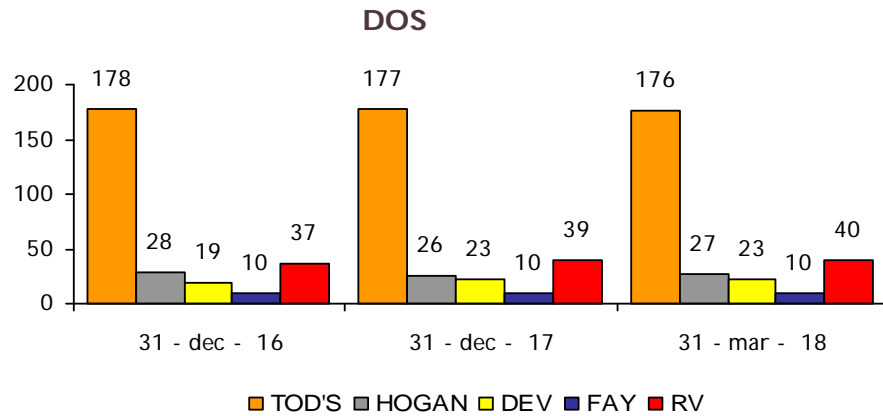


Q1 2017 CONSOLIDATED SALES



APPENDIX

DISTRIBUTION NETWORK



Percentages calculated on the stores as of March 31st, 2018

TOD'S TICKERS

Bloomberg

TOD IM

Reuters

TOD.MI

OUTSTANDING SHARES (*)

33.093.539 ordinary shares

par value: 2 Euro

SHAREHOLDING STRUCTURE (*)

Della Valle family

61,5%

Free float

38,5%

IR CONTACTS

Cinzia Oglio – Investor Relations Manager

Tel: +39 02 7722 5354 e-mail: c.oglio@todsgroup.com

(*) as of April 30th, 2018

SHAREHOLDING INFORMATION



Banca Akros	•	Banca IMI	•	Bank of America Merrill Lynch	•	Bryan Garnier & Co.	•	Citigroup Global Markets
Credit Suisse	•	Deutsche Bank	•	Equita SIM	•	Exane BNP Paribas	•	Fidentiis Equities
Goldman Sachs	•	HSBC Bank	•	Intermonte Securities	•	J. P. Morgan	•	Kepler Cheuvreux
MainFirst Bank	•	Mediobanca Securities	•	Morgan Stanley	•	Oddo Pinatton Securities	•	Raymond James
RBC Europe Limited	•	UBS	•	Société Générale	•			

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